

# **Key achievements**

+8%





## Milestones in the reporting period

#### **Business expansion**

- The Company has continued to open new Transparency Centers. In the second half of 2022, Kaspersky opened centers in Italy and the Netherlands. In 2023, it also opened its first Transparency Centers in the Middle East (Saudi Arabia) and Africa (Rwanda).
- Kaspersky acquired a 49 percent stake in ForPeople, a developer of solutions to automate HR processes, and a 49 percent stake in Ximi Pro, a developer of container security solutions.

#### Innovation

 Kaspersky and Motiv-NT presented Kaspersky Neuromorphic Platform (KNP), a software and hardware platform for neuromorphic machine learning. It is designed to train neural networks, conduct research in neuromorphic artificial intelligence, as well as to create and launch solutions based on next-generation Al systems.

- Kaspersky and Centerm, the world's leading thin client manufacturer, signed an original equipment manufacturer (OEM) agreement to begin global deliveries of KasperskyOS-based software products.
- Kaspersky, along with NAMI state research center and GLONASS, presented Russia's first cloud-based cybersecurity platform for connected vehicles.
- Atomenergoproekt and Kaspersky developed a comprehensive cybersecurity plan that considers the most stringent security requirements for nuclear facilities at the earliest stages of the construction of Generation III+ nuclear reactors.
- Kaspersky entered into a partnership with ASWANT to develop a Cyber Immunity ecosystem in Malaysia and Indonesia.
- Kaspersky and TSplus signed a partnership agreement to supply Cyber Immune solutions for remote workplaces.

#### Patents and standards

- Kaspersky registered the Kaspersky Cyber Immunity® trademark in the EU, which is valid throughout the entire EU.
- Starting in April 2023, two national standards took effect for systems with domain separation developed by Kaspersky and adopted by Technical Committee 194 "Cyber-Physical Systems", which define the basic concepts and architectural principles inherent in systems with domain separation, including KasperskyOS.

#### International cooperation

- Kaspersky aided to INTERPOL by providing cyberthreat intelligence as part of Operation Africa Cyber Surge II. This information led to the identification of compromised infrastructure and the arrest of 14 cybercrime suspects across the African region.
- The Qatar Olympic Committee uses Kaspersky products to ensure cybersecurity.
- The UAE Cyber Security Council and Kaspersky signed a memorandum of understanding to share information on identifying, investigating and responding to evolving cyberthreats in a timely manner.

YOY growth in the SMB, enterprise and B2B digital segments. All segment and regional figures are in net sales bookings, not revenue, and are presented in fixed rates as of 2022. The 2022 growth is presented as compared with 2021.



## Awards and recognition

Our developments receive high praise from independent experts and win awards at prestigious international competitions.

#### 2022

In 2022, Kaspersky's products took part in 86 independent tests and reviews. They finished first 69 times and in the top three 73 times, while 85 percent of these products were among the top three in their category.

- **G**CROWD
- Kaspersky is recognized as a leader in endpoint security per the G2 Crowd international platform.
- SE Labs
  The Kaspersky EDR Expert solution repelled 100 percent of cyberattacks during the international SE Labs test.
  - **AV** comparatives
- The Kaspersky Endpoint Detection and Response Expert solution was granted the status of a strategic leader as a result of comprehensive testing conducted by the Austrian company AV-Comparatives.
- Kaspersky became a leader in the global market for MDR solutions per the consulting company Quadrant Knowledge Solutions.



 Kaspersky Secure Remote Workspace solution received an award at the World Internet Conference in China.

### 2023

During 2023, Kaspersky participated in 100 independent tests and reviews, with its products being awarded 93 firsts and 94 TOP-3 finishes, achieving the highest result of all years.



AV

- Kaspersky successfully underwent an audit by the Service and Organization Controls Type 2, a globally recognized reporting standard for cybersecurity risk management systems.
- Kaspersky Safe Kids received a quality certificate from the independent laboratory AV-TEST for the seventh time in a row.
- Quadrant Kaspersky became a leader on the global managed services market per Quadrant Knowledge Solutions.
  - Kaspersky Internet Security received an annual award from the AV-Comparatives independent laboratory for the 12th time in a row.
- International research company IDC named Kaspersky the vendor that defined 2022 in terms of endpoint protection.



- The solutions of Kaspersky Security for Business, Kaspersky Small Office Security and Kaspersky Internet Security demonstrated 100 percent protection against ransomware during testing by AV-TEST.
- Labs Kaspersky solutions again repelled 100 percent of attacks during the international SE Labs test.



- The Kaspersky Security for Business solution demonstrated 100 percent effectiveness against unauthorized attempts to interfere with its work per the results of a test by AV-Comparatives.
- SE Labs
  For the second year in a row, the Kaspersky EDR Expert solution received the maximum score in the Total Accuracy Rating based on the results of SE Labs Enterprise Advanced Security testing the Company's EDR-class solutions.



 The Kaspersky Security Awareness digital literacy training was named a leader in a report by the analytical company SoftwareReviews.



 The Kaspersky Automotive Secure Gateway solution received an award at the World Internet Conference in China.



 AV-Comparatives named the new Kaspersky Standard the "Product of the Year", the highest rating awarded by a reputable independent organization that specializes in testing security solutions.